

## CONCURRENT-DEGREE PROGRAMS IN LAW AND MANAGEMENT

JD/MBA ■ JD/MAM ■ JD/EMBA

Southwestern Law School and The Peter F. Drucker and Masatoshi Ito Graduate School of Management have joined forces to create concurrent-degree programs that expand students' educational and career options. Students at Southwestern and The Drucker School, part of Claremont Graduate University (CGU), are now able to concurrently earn a **JD and Master of Business Administration (MBA)**, a **JD and Master of Arts in Management (MAM)**, or a **JD and Executive Master of Business Administration (EMBA)**.

These programs enable students to acquire the combination of legal training and management skills that is increasingly in demand in a complex global environment. The collaboration reflects the core values of both Drucker and Southwestern as well as their unique curricula, and the genuine desire to prepare graduates not only for fulfilling careers, but to make a positive difference in society.

These exciting concurrent-degree programs build on the reputations of these two prominent schools as leaders in the fields of **media and entertainment**, **nonprofit management and public interest law**, and **transnational corporate governance**. Students can pursue a concentration in one of these focus areas or a more general curriculum.

"This new collaboration presents a splendid opportunity for Southwestern to expand our law students' academic credentials and professional opportunities and to encourage promising Drucker management students with a wide range of skills and interests to pursue a legal education at Southwestern."

– Bryant G. Garth  
Dean, Southwestern Law School

### DEGREE REQUIREMENTS

Southwestern students pursuing the JD/MBA degree can apply 16 of the units earned at the law school to the 60 units required for the MBA. They complete the additional 44 units at Drucker. This enables them to complete both degrees within 4 to 4½ years. (Note: Southwestern also offers a 3-year JD/MBA program as part of its accelerated SCALE® program.) A 48-unit Executive MBA track is another option in which law students with extensive management experience can apply 10 units from their Southwestern courses, leaving 38 units to complete at Drucker. Law students who wish to earn the JD/MAM degree can apply 6 units completed at Southwestern towards the 32-unit Master of Arts in Management degree. The remaining 26 units are to be completed at Drucker. The duration of this concurrent degree is 4 years.

Students from The Drucker School pursuing the JD/MBA can apply 16 units earned through the Drucker MBA program to the 87 units required for the JD degree. They complete a minimum of an additional 71 units at Southwestern.



# CONCENTRATIONS

Students in the concurrent-degree program may choose a curricular concentration in one or more areas or pursue a more general law and management curriculum. Concentrations include media and entertainment, non-profit management/public interest law, and transnational corporate governance. Other concentrations offered through The Drucker School are strategy, finance, marketing, leadership, global management and nonprofit management.

## MANAGING AND COUNSELING IN THE MEDIA AND ENTERTAINMENT INDUSTRIES

The Southwestern-Drucker JD/MBA is the first concurrent-degree program in the country to provide a focus on media and entertainment, and draws on Southwestern's internationally known Donald E. Biederman Entertainment and Media Law Institute. Located at the center of "The Entertainment Capital of the World" and the "Digital Coast," the law school has an outstanding entertainment and media-oriented faculty. Southwestern graduates occupy important positions within a broad range of entertainment and media companies and with law firms specializing in the representation of entertainment clients. These alumni also serve as mentors for JD/MBA students. The curriculum recognizes that the highly legalized business environment of these industries requires managers capable of building legal analyses into managerial strategy. The management curriculum highlights the issues of entrepreneurship that relate to the complex legal environment and also the unique management challenges of the artistic community. Specially-designed externships in positions close to the leaders in these industries help develop skills and knowledge, as well as build relationships with industry managers. Elective offerings\* in this area include:

Advanced Copyright Law Seminar	Intellectual Property Law
Advanced Entertainment Law Seminar	International and Comparative Intellectual Property Law
Advertising Law Practice	International and Comparative Media Law
Comparative Cultural Property Law	International Art Law
Comparative E-Commerce Law and Regulations	International Entertainment Law
Comparative Information Privacy Law and Regulations	International Sports Law
Copyright Law	Internet and E-Commerce Law
Defamation, Privacy and Publicity	Interviewing, Counseling and Negotiation in the IT Sector
Drafting and Negotiating Technology Agreements	Mass Media Law
Drafting and Negotiating Video Game Law Agreements	Media Coverage, Law and Policy
Entertainment and Sports Industries Tax Seminar	Media Litigation
Entertainment Industry Labor and Employment Law	Moral Rights
Entertainment Law	Motion Picture Production Law
Entertainment Law and Web 2.0	Museum and Art Law Seminar
Entertainment Law Blog	Music Industry Contracts
Entertainment Law (Capstone)	The Music Publishing Industry
Entertainment Practicum	Patent Law
Externships	Patent Prosecution and Drafting
Fashion Law	Representing Journalists
Financing and Distributing Independent Films	Sports Law
First Amendment Seminar	Telecommunications Law and Policy
Historic Preservation Law	Television Production Law
Information Privacy Law	Trademark Law
IP Licensing: Law and Practice	Video Game Law

**"By combining my Southwestern JD with an MBA, I was well prepared for an exciting business law practice, holding statewide political office and running a global private equity investment firm. Now, the Southwestern-Drucker concurrent degree program provides that terrific blend of skill sets and knowledge that future leaders need to successfully navigate the difficult challenges ahead."**

*– Hon. Matthew K. Fong '85  
President, Strategic Advisory Group and former California State Treasurer  
Member, Southwestern-Drucker Leadership Council*

\*Not all courses are offered every semester and may only be offered in Summer Abroad Programs or the January Intersession.

"I feel that the 'real-world' business applications taught at Drucker complement my analytically-focused Southwestern education. They naturally go hand-in-hand. Additionally, the opportunities to socialize with students of both backgrounds (law and business) have helped me view the world from two different, but related, perspectives."

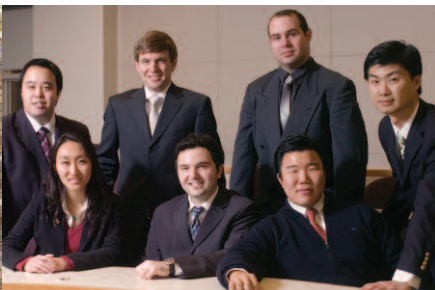
– Melissa Gordy (Drucker '11, Southwestern '11)

## NONPROFIT MANAGEMENT AND PUBLIC INTEREST LAW

This program draws on Southwestern's role in training public interest lawyers as well as Drucker's tradition of promoting social entrepreneurship in local and global nonprofit organizations. The concentration focuses on the business and legal aspects of managing the nonprofit enterprise, including the marketing, fundraising, financing and accounting necessary for sustaining growth and creating change within the nonprofit sector. Students build skills in the following areas: organizational, board and financial governance; legal and intellectual property issues; management and administration; leadership; and organizational development. Southwestern has long provided training in nonprofit law through a variety of courses and has extensive ties with the nonprofit world through longstanding externship relationships and placements linked to Southwestern's Public Interest Summer Grant Program. The JD/MBA program also connects students to leading legal service providers and public interest entities such as Bet Tzedek, Public Counsel, and the Alliance for Children's Rights; and the externships focus on positions where the issues involved in managing these entities and nonprofits are especially salient. Elective offerings\* in this area include:

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| Accounting for Lawyers                             | Immigration Law                                    |
| Accounting and Finance for Nonprofits              | Immigration Law Clinic                             |
| Administrative Law                                 | International Environmental Law and Policy         |
| Agency and Partnership                             | International Labor and Employment Law Seminar     |
| Alternative Dispute Resolution                     | International Protection of Human Rights           |
| Animal Law   | International Refugee Law                          |
| Antitrust Law                                      | Labor Law  |
| Arts and Cultural Policy                           | Land Use Planning and Control                      |
| Asylum Law   | Law and Religious Institutions Seminar             |
| Becoming a Social Entrepreneur/Global Change Agent | Law and Sexual Orientation Seminar                 |
| Children and the Law                               | Leadership and Governance                          |
| Children's Rights Clinic                           | Marketing for Nonprofits                           |
| Class Action Litigation                            | Mediation  |
| Comparative Cultural Property Law                  | Museum and Art Law Seminar                         |
| Comparative Environmental Justice                  | Nonprofit Organizations                            |
| Comparative Urban Planning Law                     | Nonprofit Management                               |
| Constitutional Law Seminar                         | Prosecution and Defense of Domestic Violence       |
| Consulting Clinic                                  | Race and Gender in Criminal Justice Policy Seminar |
| Death Penalty Seminar                              | Race and the Law Seminar                           |
| Debtor-Creditor Relations                          | Representing Journalists                           |
| Disability Law                                     | Reproductive Technologies and the Law              |
| Education Law                                      | Special Education Law Seminar                      |
| Employment Discrimination Law                      | Strategic Alliances                                |
| Employment Law (Capstone)                          | Street Law Clinic                                  |
| Employment Law Survey                              | Survey of Federal Income Tax                       |
| Environmental Law                                  | Taxation Theory and Practice of Arts Management    |
| Environmental Law Seminar                          | Unfair Competition and Consumer Protection         |
| Estate Planning and Drafting                       | Wills and Trusts                                   |
| Estate and Gift Tax                                | Women and the Law Seminar                          |
| Externships  | Wrongful Convictions Seminar                       |
| Immigration Appeals Practicum                      | Youth at Risk Seminar                              |





Drucker

## TRANSNATIONAL CORPORATE GOVERNANCE

This concentration provides students with the tools to manage globally in an environment where legal norms and institutions are increasingly important. The program highlights corporate governance issues both at the local and transnational levels – issues central to raising capital for companies around the globe – and explores other key international issues including human rights concerns, which now can be crucial in shaping the image of a global business. The program covers the basics of business law and offers externships at leading international law firms, in major businesses in the Los Angeles area and beyond, and at international organizations such as Amnesty International and the International Criminal Court at the Hague; a student-run law journal; various international-oriented student organizations; a moot court team that focuses exclusively on international law; and academic exchange programs with countries all over the world. For those in search of a deeper global perspective, Southwestern also offers popular semester and summer abroad opportunities in Argentina, Canada, England and Mexico. Elective offerings\* in this area include:

Accounting for Lawyers	International Business Transactions with Latin America
Agency and Partnership	International Cybercrimes
Antitrust Law	International Dispute Resolution
Asian Markets	International Environmental Law and Policy
Becoming a Social Entrepreneur/Global Change Agent	International Income Taxation
Class Action Litigation	International Labor and Employment Law Seminar
Comparative Constitutional Law	International Litigation and Arbitration
Comparative Law	International Protection of Human Rights
Corporate Governance	International Refugee Law
Corporate Mergers and Acquisitions	International Trade Law
Corruption and Government	Labor Law
Criminal Law Theory Seminar: White Collar Crime	Law of International Development Seminar
Debtor-Creditor Relations	Mass Tort Litigation
Doing Business in Asia	Mass Tort Litigation (Capstone)
European Union	Mediation
Externships	Organizational Behavior
Federal Corporate Taxation	Patent Prosecution and Drafting
Federal Partnership Law and Taxation	Products Liability
Global Economy	Public International Law
Global Finance	Real Estate Transactions
Global Strategy	Settlement of Transnational Disputes
Globalization and Transformation of Roles of Lawyers and Law in Latin America	Securities Regulation
Immigration Law	Strategic Alliances
International and Comparative Intellectual Property Law	Taxation of Business Entities
International Business Transactions	White Collar Crime and Other Aspects of Federal Criminal Law

## THE SCALE® 3-YEAR JD/MBA OPTION

Beginning in 2010, students will be able to integrate the JD and MBA curriculum, earning both degrees in just three years through Southwestern's accelerated SCALE® Program. Established in 1974 as the nation's first two-year JD program, SCALE combines substantive knowledge and professional skills instruction, a model that is just now being incorporated into curricular reforms at many other law schools. By combining SCALE with Drucker's innovative management curriculum, students will be extremely well-prepared for high-level positions in the legal and business worlds. Students in this concurrent-degree program will spend their first year at Southwestern, their second at Drucker and their third taking courses from both schools. Specially-designed externships and joint courses that integrate classroom instruction in law and management with hands-on skills will be a part of the required curriculum in this program. For more information, contact the law school's Assistant Dean for Interdisciplinary Studies (see contact information on the back).

# APPLICATION PROCESS

All applicants who are not currently enrolled at either Southwestern or Drucker must follow the standard application procedures and submit the required materials for Southwestern's J.D. Program (see Southwestern's JD Application Guide or [www.swlaw.edu/student-services/jdadmin/applicants](http://www.swlaw.edu/student-services/jdadmin/applicants) for complete details). Applicants must also schedule an interview with the law school's Assistant Dean for Interdisciplinary Programs and submit the following *additional* requirements:

- At least one of the three required letters of recommendation should explicitly address the candidate's suitability for the concurrent-degree program.
- In addition to the personal statement required by all JD applicants, three additional essays should be submitted (no more than three to five pages total), answering the three specific questions found in Southwestern's Application Guide or on the website (see url above).
- Official GMAT Test Score(s) – The GMAT is not required for applicants who score 155 and above on the LSAT or for EMBA students.

## APPLICATION DEADLINES

Southwestern reviews applications on a rolling basis. The application deadline is **April 1**, but later submissions will still be considered. The concurrent-degree program's *priority* deadline is **February 15**. Students who submit their applications by this date will receive priority consideration for financial aid.

**“Both Southwestern and The Drucker School approach the disciplines of law and management with an emphasis on responsibility and integrity. As a result, graduates of this exciting new JD/MBA program will be prepared to serve as effective, ethical leaders in our ever-evolving marketplace.”**

*– Jana Waring Greer  
President and CEO, SunAmerica Retirement Markets, Inc.  
Member, Southwestern-Drucker Leadership Council*

# TUITION AND FINANCIAL AID

Financial aid is available to students in the form of loans, work study and institutional scholarships. Southwestern also awards specific merit-based scholarships each year to students in the concurrent-degree program. Detailed information can be found at [www.swlaw.edu/student-services/financial/typesofaid/grants](http://www.swlaw.edu/student-services/financial/typesofaid/grants).

## LAW AND BUSINESS SCHOLARSHIPS

All accepted first-year concurrent-degree program applicants are considered for Law and Business Scholarships. These select scholarships, providing up to full tuition, are awarded to entering students who have demonstrated exceptional promise. Criteria for these awards include strong undergraduate grade point average and Law School Admission Test scores, leadership potential and other outstanding personal accomplishments, among other factors.

## THE LARRAINE SEGIL STRATEGIC ALLIANCE SCHOLARSHIP ENDOWMENT FUND

The first scholarship endowment fund in the world to reward strategic alliance competency, these scholarships are designated for outstanding women in the Southwestern-Drucker JD/MBA program based on academic merit and the student's expressed interest in strategic alliances.

Students are responsible for paying tuition and fees based on the units they take at each school. These costs are charged by the schools respectively; current tuition rates and fees can be found on each school's website ([www.swlaw.edu/student-services/financial/tuition](http://www.swlaw.edu/student-services/financial/tuition) and [www.cgu.edu/pages/1389.asp](http://www.cgu.edu/pages/1389.asp)).

# FREQUENTLY ASKED QUESTIONS

## ABOUT THE CONCURRENT-DEGREE PROGRAMS

**Q: What is the course of study for the concurrent-degree program?**

A: Students entering Southwestern or Drucker will spend the first year at Southwestern, taking the 1L coursework. During the second year in the program, students will take the required first-year Drucker courses. The curriculum in the third and subsequent years will include the remaining required courses and electives for both degrees. As part of the MBA coursework, students may use their elective slots to pursue a concentration in finance, strategy, leadership, global management, marketing or nonprofit management, or simply take other electives as their interests dictate.

**Q: How far apart are the campuses?**

A: Depending on where a student lives, he or she could choose to commute from either campus. Drucker is about an hour from Southwestern by freeway or by train. The Drucker campus is walking distance from the Metrolink train station ([www.metrolinktrains.com](http://www.metrolinktrains.com)) and the Southwestern campus is walking distance from a Metro Red Line stop ([www.mta.net](http://www.mta.net)). There are also plans to offer some Drucker courses at Southwestern.

**Q: Can third and fourth-year law students take courses at both schools concurrently?**

A: Yes, depending on their course schedule.

**Q: Can concurrent-degree students participate in Southwestern's honors programs?**

A: Yes, although students may have to defer participation in these cocurricular activities (Law Review, Law Journal and the Moot Court, Negotiation or Trial Advocacy honors programs) until the third and fourth years in the program, after taking Drucker's required courses.

**Q: Is there an honors program at Drucker?**

A: Yes. Students entering The Drucker School may be accepted as Drucker Fellows or as Doris Drucker Women in Leadership Fellows. For more information, visit [www.cgu.edu/fellowships](http://www.cgu.edu/fellowships).

**Q: Will I be able to participate in externships/internships as part of these programs?**

A: Yes, students may participate in Southwestern's Externship Program and will be eligible for special externships that offer experience in both legal and business settings. Students will also be able to take advantage of the Drucker Career Center, Mentoring Program and Alumni Office, each of which has programs to help students find internships that will expose them to the real-world skills they will need when they leave school.

**Q: Will I have access to both schools' career planning offices throughout my course of study?**

A: Yes.



**Q: May I complete the program at one school and then commence the other program sequentially?**

A: Yes.

**Q: Are students in all Southwestern and Drucker programs eligible for the concurrent-degree program?**

A: Yes. Prospective as well as current students in Southwestern's Day, Evening, PLEAS and SCALE® programs may apply along with current and prospective Drucker students and recent alumni.

**Q: Can students who have already started law school or business school still apply to the concurrent-degree program?**

A: Yes. Students may apply for admission to the concurrent-degree program at any point during law school or business school, but the length of time necessary to complete the two degrees may vary depending upon when the student applies.

**Q: Can graduates of Southwestern and Drucker apply to the concurrent-degree program?**

A: Southwestern alumni within five years of graduation may apply to the MBA, MAM or EMBA programs and, if accepted, can apply law school credits toward their business degree. Alumni must meet the same admission requirements as other applicants. Southwestern alumni, particularly those currently employed, are encouraged to explore Drucker's EMBA Program. The EMBA degree requires fewer units (48, as opposed to 60 for the MBA), and offers a more flexible course schedule focused around weekend and evening classes. Drucker alumni within five years of graduation may also apply to the JD program and, if accepted, can apply Drucker credits toward their law degree.

**Q: Are there a limited number of spots available in the concurrent-degree program?**

A: There is no formal limit, but both schools are looking for students who have demonstrated exceptional ability and a compelling interest in combining business and law.

**Q: If I complete the program successfully will I receive one diploma or two?**

A: Students will receive two diplomas – the JD from Southwestern and the MBA, MAM or EMBA from Drucker.

**Q: Who should I ask to write the letter of recommendation and what should it say?**

A: Business school and law school are each intense academic experiences requiring a high level of skill and commitment. To assess whether applicants have the ability to complete two demanding degrees, the Admissions Committee want to hear from someone who knows you as a student, intern or employee. Current business and law students should ask one of their professors at Southwestern or Drucker to write on their behalf. New applicants to either school should submit a letter from a college professor or their current employer. Recommendation letters should address the applicant's academic abilities, interest in pursuing the concurrent degrees and other qualities or experiences that bear upon his or her qualifications for this program.

**Q: Why do you require an interview?**

A: In order to maximize the likelihood that students accepted into the program will successfully complete both degrees, interviews provide another opportunity to assess an applicant's ability and motivation to pursue this rigorous course of study. Therefore, applicants should schedule an interview with the law school's Assistant Dean for Interdisciplinary Programs in addition to completing the other application requirements for the concurrent-degree program.

**Q: If I am a current Drucker student, do I have to take the Law School Admission Test (LSAT)?**

A: Yes. The LSAT is offered four times a year. The test is administered by the Law School Admission Council and more information can be found at [www.lsac.org](http://www.lsac.org). Southwestern is an LSAT test site.

**Q: Do you accept the LSAT in place of the Graduate Management Admission Test (GMAT)?**

A: Yes, The Drucker School will accept the LSAT in lieu of the GMAT for Southwestern students applying for the MBA and MAM programs who are in the top half of their class, as well as for applicants who score 155 and above on the LSAT. All MBA and MAM applicants who do not meet these requirements must take the GMAT. EMBA students are not required to take the GMAT. Scores are valid up to five years from the test date.

The GMAT is offered frequently. Visit [www.mba.com/mba](http://www.mba.com/mba) to register and locate a test site. The Drucker School also hosts a Kaplan GMAT Prep Course in the early summer. For more information about this on-campus course, please contact The Drucker School directly.



Southwestern Law School is approved by the American Bar Association and is a member of the Association of American Law Schools (Council of the Section of Legal Education and Admissions to the Bar of the American Bar Association, 321 North Clark Street, Chicago, IL 60610; (312) 988-6738). A nonprofit, nonsectarian educational institution, Southwestern does not discriminate on the basis of race, sex, age, religion, national or ethnic origin, sexual orientation, disability, marital status, or prior military service in connection with admission to the school, or in the administration of any of its educational, employment, financial aid, scholarship, or student activity programs. The Peter F. Drucker and Masatoshi Ito Graduate School of Management at Claremont Graduate University is a fully accredited institution of higher education. Claremont Graduate University is accredited by the Western Association of Schools and Colleges (WASC) and The Drucker School is fully accredited by the Association to Advance Collegiate Schools of Business (AACSB). Additionally, the MBA and Executive MBA academic programs are members and participants in their respective professional associations: the Graduate Management Admissions Council and the Executive MBA Council. Claremont Graduate University does not discriminate on the basis of race, color, creed, national origin, gender, sexual orientation, age, or disability in any of its policies, procedures, or practices. This nondiscrimination policy covers admission and access to, and treatment and employment in, the Graduate University's programs and activities.

“The best way to predict the future is to create it.”

– Peter F. Drucker



### **SOUTHWESTERN LAW SCHOOL**

One of the most diverse law schools in the country, Southwestern has an enrollment of 1,000 students in full-time and part-time JD degree courses of study, including the first two-year JD program at an American law school. Masters of Laws (LLM) programs for law graduates are also offered in entertainment law or individualized studies. The school's 10,000 alumni are members of the legal profession in virtually every state and more than a dozen foreign countries and include members of the U.S. Senate and House of Representatives, governors, the longest serving mayor of Los Angeles, over 200 judicial officers, founders of prominent law firms, and general counsels of multinational corporations. Southwestern has been recognized by the Carnegie Foundation for curricular innovation and its focus on professionalism and practical lawyering skills. The law school's campus – a vibrant, student-centered environment – includes the internationally acclaimed art deco Bullocks Wilshire landmark, featuring the second largest academic law library facility in California, and the Julian C. Dixon Courtroom and Advocacy Center, the most technologically advanced center of its kind. Taking advantage of its location in the center of Los Angeles, Southwestern offers one of the most extensive externship programs in the country and is the home of the Donald E. Biederman Entertainment and Media Law Institute. Founded in 1911, Southwestern is a nonprofit, nonsectarian independent law school approved by the American Bar Association and a member of the Association of American Law Schools.



### **THE PETER F. DRUCKER AND MASATOSHI ITO GRADUATE SCHOOL OF MANAGEMENT**

The Drucker School is one of the nation's premier management schools. Named for management guru Peter F. Drucker and international retailing giant Masatoshi Ito, The Drucker School views management as an art as well as a science. Drucker's curriculum integrates perspectives from a wide variety of disciplines including the social and behavioral sciences, philosophy, the humanities, history, technology, religion and mathematics. Drucker believes that executive leadership is “a moral endeavor requiring both character and competence – moral courage as well as analytical insight.” The school aims to train effective managers and ethical leaders who make a difference in the lives and institutions they touch by infusing them with high values, defining common purpose, and bringing dignity to human interaction. Like the other graduate programs that comprise the Claremont Graduate University (CGU), Drucker is small, with 400 students, allowing for a personalized and practical, yet reflective learning experience. Drucker's faculty is recognized as one of the top business faculties in the country, and the school is often cited for its leadership in advancing ethical values and social responsibility. The campus is part of the Claremont University Consortium (which includes CGU and Claremont McKenna, Pitzer, Pomona, Scripps and Harvey Mudd Colleges). Known as “the Oxford of America,” the consortium is located in Claremont, California, about an hour east of Southwestern and in close proximity to the MetroLink train station.

“There seems to be a very nice alignment of values between our two institutions, and a genuine desire for our graduates to not only make a decent professional living but to make a positive difference in society.”

– Hideki Yamawaki

*Professor of Management and Academic Dean, The Drucker School*



**SOUTHWESTERN LAW SCHOOL**  
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#### **Assistant Dean for Interdisciplinary Programs**

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CLAREMONT GRADUATE UNIVERSITY

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